

# **COURSE CATALOG**



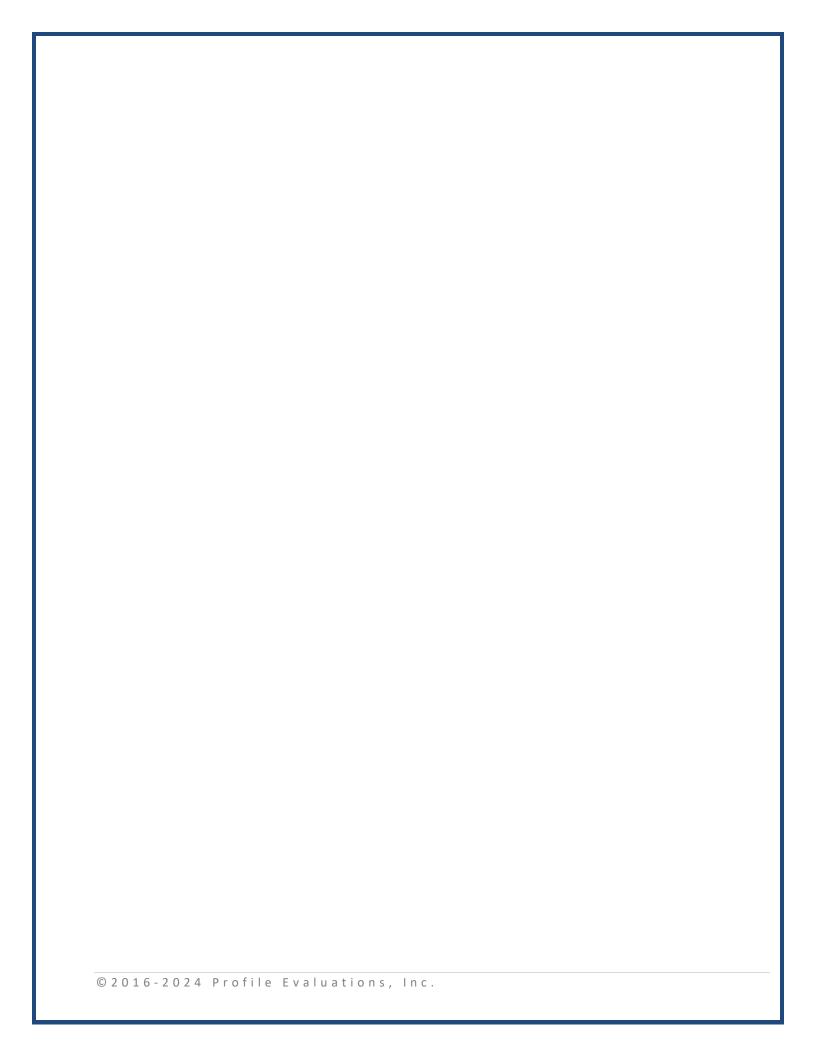


**Profile Evaluations, Inc. (PEI)** 



The Public Safety Group (PSG)

For questions contact: info@pei-911.com or call 386-239-3514



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#### **ABOUT PEI-911 ONLINE**

PEI-911 Online provides comprehensive, quality training in a supportive, instructor-led online environment.

PEI-911 Online Courses are:

- > INFORMATIVE timely and easy-to-understand instruction provided by top industry experts.
- ➤ INTERACTIVE students and instructors continuously interact through emails and online assignments.
- ➤ **REWARDING** students are given the opportunity to network with their peers to share information and discuss subjects of mutual interest.
- > COST-EFFECTIVE there are no travel costs and no hidden fees. All course materials and textbooks are included in the tuition.



#### FREQUENTLY ASKED QUESTIONS

What is the format of PEI-911 Online Courses? PEI-911 Online training courses are instructor-led, interactive and delivered asynchronously with scored assignments and a final exam. This means that participants may login at any time that is convenient for them on any given day to work on that week's assignments and post responses to the discussion forums.

**Are PEI-911 Online Courses Self-Study?** No, PEI-911 Online courses are not self-study; there is a start date and an end date and assignments that must be completed each week.

How much time can I expect to spend each week completing assignments? Depending on the course, you can expect to spend anywhere from 2 to 5 hours per week completing course assignments and interacting with your fellow classmates.

How long does it take to complete a PEI-911 Online course? Time frames range from 3 to 6 weeks, depending on the course.

**Do we receive a course textbook?** Yes, all PEI-911 Online courses have comprehensive course textbooks. The textbook is downloaded, chapter by chapter, from the course website.

Any other questions? Email us at <a href="mailto:info@pei-911.com">info@pei-911.com</a>

#### ABOUT PEI-911 ONLINE - PRINCIPALS

PEI-911 Online is a collaboration of Profile Evaluations, Inc. (PEI) and The Public Safety Group (PSG). Students who successfully complete PEI courses will receive a course certificate from PEI; students who successfully complete PSG courses will receive a course certificate from PSG.

#### PROFILE EVALUATIONS, INC.



**Profile Evaluations, Inc. (PEI)** has been serving the public safety communications industry since 1988. Experts in employee selection, training and development, PEI was the first to develop and validate an employee selection program specifically for public safety

communications personnel, that assessed "soft skills" – personality, mental ability, and multi-tasking – through testing and behavior-based interviewing. In 2007, PEI launched the online training platform – PEI-911 Online, that offers comprehensive, instructor-led online training courses from PEI and the Public Safety Group. PEI-911 Online continues PEI's 35-year dedication to quality and excellence and, due to its popularity, is now the primary focus of PEI's business. For more information visit www.pei-911.com

#### THE PUBLIC SAFETY GROUP

The Public Safety Group (PSG) was incorporated in 1994 to train public safety professionals. The Public Safety Group has provided training for more than 1,000 public safety professionals a month all over the United States. The Public Safety Group's motto is to provide the highest quality training at affordable prices. PSG offers live, virtual and online training that is professional, motivational and can be customized specifically for your agency. For more information visit <a href="https://www.publicsafetygroup.com">www.publicsafetygroup.com</a>

#### **COURSE DEVELOPERS AND LEAD INSTRUCTORS**



**Tony Harrison** is President of The Public Safety Group. He has over 36 years of public safety communications experience. He has lectured to over 20,000 public safety professionals in more than 150 cities, 48 states and 3 countries and presented at national APCO and NENA conferences. He holds a BA in Criminal Justice and a MA in Political Science.

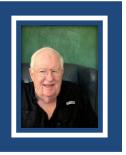
Tony has served as a deputy sheriff, retiring after 20 years with the rank of Captain, and a calltaker, dispatcher, training coordinator and communications supervisor. Tony was the on-duty shift supervisor during the April 1995 bombing of the Alfred P. Murrah federal building in Oklahoma City, the largest domestic terrorist event in U.S. history. Tony has served on numerous national APCO and NENA committees. He also holds the distinction of APCO life member and Emergency Number Professional (ENP) from NENA.

#### COURSE DEVELOPERS AND LEAD INSTRUCTORS



Candice Solie (Candi) is President of PEI. She has worked in the public safety communications industry for over 35 years and is a well-known speaker and trainer on issues relating to public safety communications employee selection, training, and management. She has extensive knowledge and experience in training course design and instruction, as well as job analysis and performance appraisal system design and development for public safety communications positions.

Ms. Solie previously served as the Director of the APCO Institute, the training division of APCO International. During her tenure, she oversaw all Institute operations and designed and co-authored several highly successful new hire and in-service training programs for public safety communications personnel, including *Public Safety Telecommunicator I, 6th Edition* (PST1-6) student and instructor courses, *Fire Communications, 1st Edition* student and instructor courses, and the *Registered Public Safety Leader (RPL)* certification course. She also wrote and presented numerous web seminars relating to employee selection, training, and management. Prior to her tenure at the APCO Institute, Ms. Solie served on the APCO Editorial Advisory Committee and the APCO Call Center Standards Committee.



Richard Solie (Dick) is CFO of PEI. He has over 35 years' experience as a public safety communications consultant. He served four years (two terms) on the APCO Board of Directors as the CAC Board Representative and was the recipient of the 2020 APCO Jack Daniel Award of Distinction for exceptional accomplishments by a commercial member in the field of Public Safety Communications. He also has served on the APCO Strategic Planning Workgroup, the Management Symposium team, the CEI Task Force, the Professional Development Events Committee, the Telematics

Committee, and the Registered Public Safety Leader (RPL) course development work group.

Dick holds a Juris Doctorate from William Mitchell College of Law and is a licensed attorney in the State of Minnesota.

#### **ADJUNCT INSTRUCTORS**

Our adjunct instructors represent some of the finest instructors in public safety communications. Each instructor has extensive public safety communications experience.



Paul Barbour is a highly decorated 29-year veteran of the Edmond Police Department, as well as a professional consultant. His career began as a dispatcher in Locust Grove, OK. After 4 1/2 years as a dispatcher at Locust Grove, he joined the Edmond police Department as an officer and retired as a Lieutenant in 2014. Paul holds an A.S. Degree in Police Science and is a certified police advanced instructor with CLEET as well as a Certified QPR Instructor and a Certified Internal Affairs Investigator.

Paul was a dispatcher during the time of the Edmond Post Office Massacre in 1986, which remains one the deadliest workplace violence acts in American History. Paul has responded to numerous volatile situations which include barricaded suspects, high risk actively armed suicidal people, suicidal barricades and hostage situations. He led the Crisis Negotiations Team at the Edmond Police Department for 16 years, beginning with its inception under his leadership in 1998, and is a graduate of the FBI's prestigious National Crisis Negotiation Course.



**Michelle Henderson** began her career in 1993 as a police dispatcher with the Oklahoma City Police Department. She worked there for six years answering 911 calls and dispatching officers in the field. During that time, she was also a trainer responsible for overseeing many new dispatchers as they began their career. In 1999, Michelle left dispatch and went to the police academy. She worked as a patrol officer for six years and then was promoted to Investigations as a detective. In

2011, she was promoted to Lieutenant as a first-line supervisor. Michelle is currently assigned to dayshift patrol as a field supervisor on the east side of the city. After leaving dispatch in 1999, Michelle continued to work many overtime hours as a dispatcher. It is only recently that she retired her headset.



**Brian Porter Sr.** has been an instructor for the Public Safety Group for over 19 years bringing over 34 years of public safety experience to the table. He has lectured to hundreds of public safety professionals across the United States and online. Brian is currently a shift supervisor for the Stillwater, Oklahoma Central Communications / E-911 Division where he has served for over 29 years. He has served as call taker, dispatcher, instructor, communications training officer, training coordinator, and

supervisor. Brian has completed thousands of hours of training spanning all public safety disciplines including police, fire, EMS, and emergency management. He has vast experience on both sides of the radio having served as a reserve police officer, a volunteer firefighter, and as an intermediate EMT/Field Supervisor for over 14 years. Brian has served as the Oklahoma TERT Coordinator, Vice President of The Oklahoma State Law Enforcement Communications Association, President of the Oklahoma APCO Chapter, and the conference chairman for the Oklahoma Public Safety Conference

# **ONLINE TRAINING COURSES CATEGORY: MANAGEMENT AND LEADERSHIP** PEI-911 Online

# Building for Excellence, $4^{th}$ Edition: Management & Leadership Tools for 9-1-1 Professionals by Profile Evaluations, Inc.

This comprehensive and motivational course is a *must* for every current or aspiring supervisor or manager. The course looks at management and leadership in terms of personal, organizational, and professional excellence *within the field of public safety communications* and provides you with the tools and information you need to build for excellence within your chosen profession.

#### Hiring Right for 9-1-1 by Profile Evaluations, Inc.

This very comprehensive course provides you with the tools and information you need to stop the revolving door of turnover and start hiring right! Informative and practical, this course takes you through each step in the hiring process from laying the foundation to making the final hiring decision. Plus, you receive 100 suggested interview questions, and sample Job Description, Self-Screening Questionnaire; Interview Rating Sheet; Interview Summary Sheet and Reference Check forms FREE with your course registration.

#### **COURSE OUTLINES ON FOLLOWING PAGES**

### BUILDING FOR EXCELLENCE, 4th Edition –

**Management and Leadership Tools for 9-1-1 Professionals** 

This comprehensive and motivational course is a *must* for every current or aspiring supervisor or manager. The course\_looks at management and leadership in terms of personal, organizational, and professional excellence *within the field of public safety communications.* It applies the proven principles and practices from the wealth of generic training available and *brings it home to our profession* and our *unique needs and motivators*.

Building for Excellence, 4<sup>th</sup> Edition addresses the *current issues affecting our industry* and provides you with the tools and information you need to maximize your abilities and build for excellence within your chosen profession.

**PREREQUISITES:** Public Safety Communications experience

#### BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Articulate your vision and values.
- Understand your and your team's unique personality characteristics and motivators.
- Understand and demonstrate the qualities of a true leader.
- Understand and apply the techniques of effective oral and written communications.
- Establish and maintain fair and motivational Performance Standards.
- Recognize and motivate employees to peak performance.
- Understand how to avoid liability issues.
- Understand and apply the techniques for dealing with problem employees.
- Recognize and prepare for the technology and people challenges and opportunities facing public safety communications professionals as our industry evolves.

#### WHAT YOU'LL RECEIVE:

- Comprehensive 100+ page course textbook.
- The ability to interact with your peers discover common problems find out what is working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from Profile Evaluations, Inc. awarding 30 training hours.

#### **COURSE OUTLINE:**

#### Week 1: Excellence Begins with You

- Managing and Leading Is There a Difference?
- Defining Your Vision and Values The Foundation of Leadership
- Understanding Your Personality Type Not Everyone Thinks Like You!

#### Week 2: Leading with Excellence

- Qualities of a True Leader
- The Power of Attitude Become What Your Believe
- Setting the Tone for a Positive Culture
- Becoming a True Leader Walk the Talk: Evaluating Your Leadership Skills

#### Week 3: Communicating with Excellence

- Getting Your Message Out Skills for Effective Oral Communications
- Active Listening Skills to Enhance Comprehension
- How You Write Defines Your Image Skills for Effective Written Communication

#### **COURSE OUTLINE, continued:**

#### Week 4: Managing with Excellence – Defining Excellence

- Expect the Best Establishing a Proactive Performance Evaluation Process
- Developing Performance Standards
- Documenting and Evaluating Performance
- Coaching and Counseling Others
- Encouraging the Heart Recognizing and Motivating Peak Performance

#### Week 5: Managing with Excellence - Tackling the Tough Issues

- Gossips, Complainers and Terminators, Oh My.... Dealing with Problem Employees
- Avoiding Legal Pitfalls Understanding Liability Issues in the Employment Process

#### Week 6: The Changing Face of Public Safety Communications

- Challenges and Opportunities: The Past...the Present...The Future Next Generation 9-1-1
- Challenges and Opportunities: Attracting and Retaining a Multi-Generational Workforce
- The Future Belongs to You....Working Together for the Common Good
- Course Wrap-Up and Final Exam

TUITION: 6 Week Course - \$455.00

#### HIRING RIGHT for 9-1-1, 3rd Edition

This very comprehensive online course provides you with the tools and information you need to stop the revolving door of turnover and start hiring right! Informative and practical, this course takes you through each step in the hiring process from laying the foundation to making the final hiring decision.

PREREQUISITES: Must have experience and/or are familiar with the agency hiring process.

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Design and conduct an effective hiring and interviewing process.
- Write clear and concise job descriptions and other recruiting and hiring forms and tools.
- Understand how to use social media and other venues to recruit candidates.
- Design a Job Preview session.
- Design and conduct valid, reliable, AND legal behavior-based pre-employment interviews.
- Stop the revolving door of turnover and start hiring right!!

#### WHAT YOU'LL RECEIVE:

- Comprehensive 60+-page course textbook; 100 suggested interview questions for a Telecommunicator
  position; Sample Job Description and Self-Screening Questionnaire; Interview Rating Sheet; Interview
  Summary Sheet and Reference Check forms. PLUS links to examples of job ads and other recruitment
  tools used by various agencies.
- The ability to interact with your peers discover common problems find out what's working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from Profile Evaluations, Inc. awarding 20 training hours.

#### **COURSE OUTLINE:**

#### Week 1: Laying the Foundation

Conducting a Job Analysis

Writing the Job Description

**Understanding Your Potential Workforce** 

Looking Within at Your Center Culture & Environment

#### Week 2: The Hiring Process - Planning, Recruiting & Testing

Creating Your Master Plan

The Recruiting Process

Narrowing the Field – Pre-Employment Testing.

#### Week 3: The Interviewing Process – Planning, Conducting & Legal Requirements

Planning the Interview & Developing your Interview Questions and Interview Rating Sheet

Common Errors to Avoid when Conducting the Interview

Dealing with the Problem Candidate

Legal Requirements

#### Week 4: The Hiring Process - Pulling it All Together

Interpreting the Interview Data

Conducting the Reference Check

Avoiding Legal Pitfalls in the Reference Check and Background Check Process

Screening Candidates Online Through Social Media

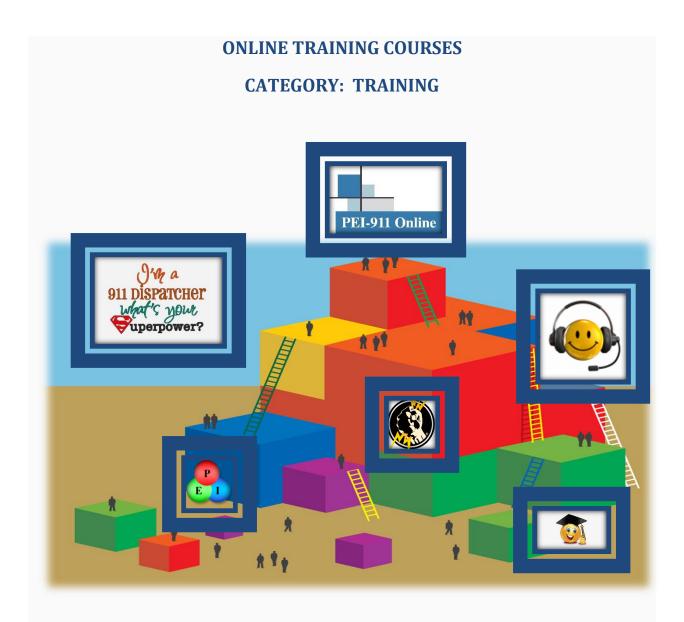
**Records Retention Requirements** 

Making the Final Hiring Decision

Looking Within and The Final Word

Course Wrap-Up and Final Exam

#### TUITION: 4- Week Course - \$445.00



# Communications Training Officer, $4^{th}$ Edition by Profile Evaluations, Inc. and the Public Safety Group

This very comprehensive course provides you with the tools and information you need to **maximize your skills** as a CTO or classroom trainer. You learn how to design and conduct CTO and classroom training that ensures trainees learn the skills and knowledge needed to succeed in this rapidly changing and critically important profession. Plus, you receive a **model SEG, DOR, Training Action Plan, and Classroom Evaluation Form** FREE with your course registration.

**COURSE OUTLINE ON FOLLOWING PAGE** 

#### **COMMUNICATIONS TRAINING OFFICER, 4th Edition**

This dynamic and very comprehensive course provides you with the tools and information you need to **maximize your skills** as a public safety communications **training professional**. Through completion of this course, you'll learn how to design and conduct CTO <u>and</u> classroom training that ensures trainees truly learn the skills and knowledge needed to survive and succeed in this rapidly changing and critically important profession.

**PREREQUISITES**: Public Safety Communications Experience

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Design and conduct successful standardized CTO and classroom training programs.
- Understand and apply the qualities of an effective CTO and classroom trainer.
- Understand and apply the techniques for successful oral communications.
- Understand and apply successful coaching and counseling techniques.
- Evaluate and document trainee performance fairly and accurately.
- Recognize and solve common training problems.
- Understand how learning styles impact training.
- Understand how to avoid training liability issues.

#### WHAT YOU'LL RECEIVE:

- Comprehensive 100+ page course textbook, Sample Standard Evaluation Guidelines (SEG), Daily
  Observation Report (DOR), Training Action Plan, Classroom Evaluation Form, CTO Trainer Critique Form
  and Classroom Trainer Critique Form.
- The ability to interact with your peers discover common problems find out what's working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of CTO Completion from Profile Evaluations, Inc. and the Public Safety Group awarding 30 training hours.

#### **COURSE OUTLINE:**

#### Week 1: The Big Picture

- Objectives of a Standardized Training Program
- Qualities of an Excellent Trainer
- Roles and Responsibilities of a Communications Training Professional
- Adult Learning Principles and Adult Learning Styles

#### Week 2: Getting your Message Out

- Active Listening Skills to Enhance Comprehension
- Skills for Communicating One-on-One
- Skills for Communicating Praise and Correction
- Skills for Communicating to a Group

#### Week 3: Designing Standardized CTO and Classroom Training Programs

- Basic Elements to Remember
- Levels of Learning
- Instructional Methodologies
- Identifying Training Needs and Writing Lesson Plans
- Structuring Your CTO Training Program

#### Week 4: Conducting Standardized CTO and Classroom Training

- Rates of Learning
- Conducting CTO Training
- Coaching and Counseling Others
- Conducting Classroom Training
- Encouraging the Heart Motivating Peak Performance
- Trainer Motivation

#### **COURSE OUTLINE, continued:**

#### **Week 5: Evaluating Performance**

- Standard Evaluation Guidelines (SEG)
- Performance Evaluation Forms (Daily Observation Form (DOR), Training Action Plan, Classroom Training Evaluation Form)
- General Guidelines for Evaluating Trainee Performance

#### Week 6: Avoiding Legal Pitfalls and Tackling the Tough Issues

- Avoiding Legal Pitfalls Civil Claims of Negligence
- Tackling the Tough Issues Common Problems CTOs Encounter
- Remediate or Terminate?
- Course Wrap-Up and Final Exam

TUITION: 6-Week Course - \$455.00

# **ONLINE TRAINING COURSES CATEGORY: STRESS/HEALTH & WELLNESS** PEI-911 Online R +1

# Bring it On! 2<sup>nd</sup> Edition: Surviving & Succeeding in this Crazy, Wonderful Profession *by Profile Evaluations, Inc.*

This informative and highly motivational course is a how-to guide for surviving shift work and stress, handling conflict resolution, and remaining positive in a negative environment. It's **valuable** training for **ALL** communications professionals and a **MUST** for every new hire.

#### Stress: It's All in Your Head by The Public Safety Group.

This motivational course teaches you how to deal with your job-related stress as well as how to deal with stress at home. If you are going to continue to perform your job at the highest level, you need to learn effective techniques for managing your stressors..

#### **COURSE OUTLINES ON FOLLOWING PAGES**

#### BRING IT ON! 2nd Edition -

#### Surviving and Succeeding in this Crazy, Wonderful Profession

This crazy, wonderful profession isn't for everyone. It's tough – it's challenging – and if you don't know how to take care of yourself, it can take a toll on your mind and body. This highly motivational course is a health and wellness guide for surviving shift work and stress, handling conflict resolution, and remaining positive in a negative environment. It's valuable training for ALL communications professionals and a MUST for every new hire!!

**PREREQUISITES:** None

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Understand the effects shift work and stress have on your mind and body.
- Understand and apply proven techniques to help you survive the perils of shift work.
- Understand and apply the techniques to become stress resistant.
- Understand and apply the techniques for effective conflict resolution.
- Understand and apply the techniques for remaining positive in a negative environment.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them –
  share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from Profile Evaluations, Inc. awarding 8 training hours

#### **COURSE OUTLINE:**

#### Week 1: Surviving Shift Work

- The Perils of Shiftwork
- Surviving Shift Work
- Home Life and Relationships Making a "Bless out of the Mess"

#### **Week 2: Becoming Stress Resistant**

- Common Sources of Stress
- From the Trenches Living with PTSD...
- Signs and Symptoms of Untreated Long-Term Stress
- How Do I Know if I'm Burned Out?
- Becoming Stress Resistant The Six Stress Busters

#### Week 3: Handling Conflicts and Remaining Positive in a Negative Environment

- Steps for Effective Conflict Resolution
- Dealing with Difficult People (or my coworkers are driving me nuts!!!)
- Confronting a Difficult Coworker
- Remaining Positive in a Negative Environment
- Strategies for Combating Negativity
- Course Wrap-Up and Final Exam

TUITION: 3 Week Course from Profile Evaluations, Inc. - \$255.00

#### STRESS: IT'S ALL IN YOUR HEAD

Public Safety Communications professionals work in one of the most stressful jobs in the world. This motivational course will teach you how to deal with your job-related stress as well as how to deal with stress at home. Stress can take a terrible toll on your job performance and your health. If you are going to continue to perform your job at the highest level, you need to learn effective techniques for managing your stressors.

**PREREQUISITES:** None

#### BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Take an active role in the management of stress in your life.
- Identify and deal with sources of stress.
- Understand what modern medicine knows and doesn't know about healthy living.
- Understand the effects of critical incident stress and how to survive a critical incident.
- Realize the many benefits of reduced stress in your life.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what's working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor
- Certificate of Completion from the Public Safety Group awarding 8 training hours.

#### **COURSE OUTLINE:**

#### Week 1: What is Stress?

Definition of Stress Stress Reaction of the Body Sources of Stress

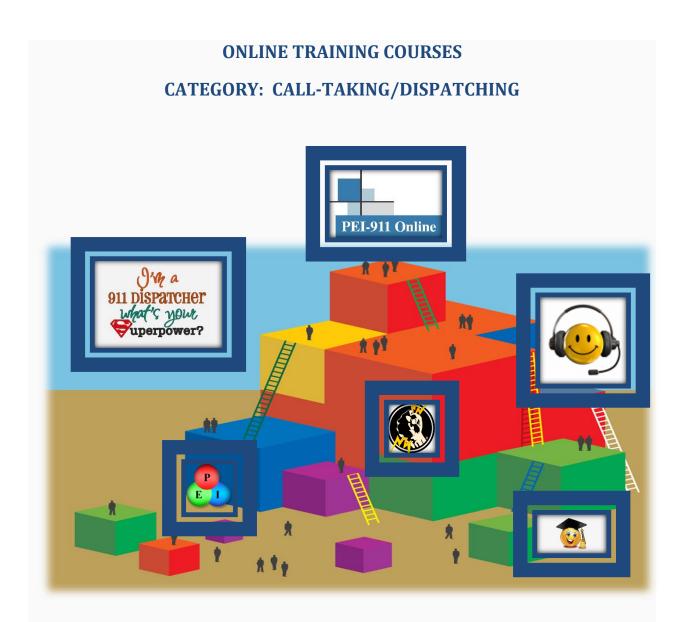
#### Week 2: Stress Management

Modern Medicine and Healthy Living Techniques for Stress Management Determining Your Strategy for Stress Management

#### Week 3: Critical Incident Stress

Effects of Critical Incident Stress How to Survive a Critical Incident Course Wrap-Up and Final Exam

TUITION: 3 Week Course - \$255.00



#### Active Assailant, 6th Edition by The Public Safety Group

The active assailant has become a part of modern society. This class gives you a historical perspective and will review numerous incidents including actual 9-1-1 calls and radio tapes.

#### Basic Telecommunicator Training, 3rd Edition by The Public Safety Group.

This course teaches you the basic skills and responsibilities of a public safety telecommunicator. Topics include roles and responsibilities, legal aspects, interpersonal communications, technologies, telephone techniques, call classification, radio communication, and stress management.

# Challenging Callers, 3rdh Edition: Communicating with Children, the Elderly and the Mentally Impaired by Profile Evaluations, Inc.

Sometimes a caller is a small child, or is elderly, or suffering from a mental impairment such as Alzheimer's or Autism. Do you have the tools, and most of all the patience, to assist those callers? This comprehensive course helps you gain a better understanding of how to effectively communicate with these challenging caller types.

#### ONLINE TRAINING COURSES

#### CATEGORY: CALL-TAKING/DISPATCHING

#### Communications Center Liability, 2nd Edition by The Public Safety Group

We live in a litigious society and the threat of a lawsuit involving communications professionals is real. It is important for all members of the communications center to learn skills to reduce liability.

#### Customer Service by The Public Safety Group

Today it is not good enough to be technically competent. You must also provide a high level of service. This course teaches you how to increase the level of customer service you provide each day.

#### Cultural Diversity, 3rd Edition: Ripped from the Headlines by The Public Safety Group

More civil unrest has occurred in the past few years than occurred in the previous 40 years. This class addresses your role in community-oriented policing, cultural diversity, de-escalation techniques and responder targeting.

#### Crimes in Progress, 2<sup>nd</sup> Edition by The Public Safety Group

This class provides you with the tools you need to respond to a variety of in-progress and high-risk calls. Topics include armed robberies, shootings, homicides, pursuits, and your role in responder safety and child missing calls.

#### Domestic Violence, 2nd Edition by The Public Safety Group

This course takes a dynamic look at the truths and myths associated with domestic violence. You'll learn techniques for handling domestic violence calls, why people stay in abusive relationships, the cycle of violence and review several case studies.

#### Suicide Intervention, 2<sup>nd</sup> Edition by The Public Safety Group

This interactive course educates public safety call takers in crisis intervention. Topics include suicide attitudes and facts, risk assessment of caller, risk assessment of responder, and call taker intervention.

#### **COURSE OUTLINES ON FOLLOWING PAGES**

#### **ACTIVE ASSAILANT, 6TH Edition**

The Active Assailant has become a part of modern society. The role of the calltaker/dispatcher is critical, and your knowledge of the active shooter protocol will help you save lives. This class will give you a historical perspective and will review numerous incidents including actual 9-1-1 calls and radio tapes. The class will also look at what future active assailant incidents may involve.

**PREREQUISITES:** Public Safety Communications Experience

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Know what the Active Assailant is.
- Develop techniques to respond to Active Assailant incidents.
- Improve and expand your calltaking and dispatching techniques.
- Know what to expect.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what's working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from the Public Safety Group awarding 8 training hours

#### **COURSE OUTLINE:**

#### Week 1: Introduction to the Active Assailant and the Police/Fire/EMS Response

- What is the Active Assailant?
- The Mind of the Active Assailant
- Locations of the Active Assailant
- Police Tactics
- EMS and Fire Considerations

#### **Week 2: The Communications Response**

- The School Shooter: The US Secret Service Study
- The FBI Study
- Locations of Active Assailants
- The Calltaker's Role in an Active Assailant Incident
- The Dispatcher's Role in an Active Assailant Incident
- Case Studies

#### Week 3: The Active Assailant Terrorist

- Active Assailant Terrorist
- What Can We Do?
- Threats
- What to Look For
- The What Ifs of Active Assailant Incidents
- Nationwide Suspicious Activity Reporting
- Course Wrap-Up and Final Exam

**TUITION: 3 Week Course from the Public Safety Group- \$255.00** 

#### BASIC TELECOMMUNICATOR TRAINING, 3rd Edition

This interactive course teaches you the basic skills and responsibilities of a public safety telecommunicator. Topics include roles and responsibilities, legal aspects, interpersonal communications, technologies, telephone techniques, call classification, radio communication, and stress management.

PREQUISITIES: None

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Understand the role and responsibilities of a public safety telecommunicator.
- Understand and demonstrate the basic skills needed to perform as a public safety telecommunicator.
- Employ basic stress management skills.
- Understand the liability aspects of public safety communications.

#### WHAT YOU WILL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from the Public Safety Group awarding 40 training hours.

#### **COURSE OUTLINE:**

#### Week 1: Roles and Responsibilities

- The Role of the Public Safety Telecommunicator
- Characteristics of a Telecommunicator
- Organizational Mission
- Telecommunicator Ethics
- Legal Aspects

#### Week 2: Interpersonal Communications and Technologies

- The Communications Process Effective Listening
- Customer Service
- The History of 9-1-1
- Technology used in 9-1-1

#### Week 3: Telephone Techniques and Call Processing

- Telephone Techniques and Call Processing
- The Basics of Call Taking
- Calming Skills and Techniques
- Call Prioritization
- General Calls
- Fire/EMS Calls
- Law Enforcement Calls

#### **Week 4: Radio Communications and Stress Management**

- Basic Radio Dispatching
- The Fight-or-Flight Response
- Sources of Stress in Your Life Stress Management
- Critical Incident Stress
- Course Wrap-Up and Final Exam

#### TUITION: 4-Week Course from the Public Safety Group - \$450.00

# CHALLENGING CALLERS, 3rd Edition – Communicating with Children, the Elderly and the Mentally Impaired

Most callers who wish to report a crime or need assistance are ordinary individuals experiencing unordinary events. You know how to take these calls and process them efficiently and effectively. But what happens when the caller is a child, or is elderly, or is suffering from a mental impairment such as Alzheimer's or Autism? Do you have the tools, and most of all the patience, to assist those callers? This comprehensive course helps you gain a better understanding of how to effectively communicate with these challenging caller types.

**PREREQUISITES:** Public Safety Communications Experience

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Understand and apply effective active listening techniques.
- Understand and apply the general guidelines for communicating with verbally impaired callers.
- Develop a general understanding of the most common serious mental illnesses that can inhibit communication.
- Understand and apply the general guidelines for communicating with the mentally impaired.
- Understand and apply the general guidelines for communicating with the elderly, including those with Alzheimer's.
- Understand and apply the general guidelines for communicating with children, including those with Autism.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from Profile Evaluations, Inc., awarding 8 training hours.

#### **COURSE OUTLINE:**

#### Week 1: The Big Picture

- Active Listening The Key to Effective Communications
- General Guidelines for Communicating with Verbally Impaired Callers

#### Week 2: The Mentally Impaired

- Mental Illness
- "Frequent Flyers"
- Guidelines for Communicating with the Mentally Impaired
- Suicidal Thoughts or Actions

#### Week 3: The Elderly and the Child Caller

- Guidelines for Communicating with Elderly Callers
- Guidelines for Communicating with Child Callers
- Dealing with Autism and Autism Spectrum Disorders (ASD)
  - Guidelines for Communicating with an Autistic Child or Adult
- Course Wrap-Up and Final Exam

TUITION: 3 Week Course - \$255.00

#### Communications Center Liability, 2nd Edition

We live in a litigious society and the threat of a lawsuit involving communications professionals is real. Liability issues in the communications center have become a major issue. It is important for all members of the communications center to learn skills to reduce liability.

**PREREQUISITES:** Public Safety Communications Experience

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Understand your exposure to liability.
- Understand basic legal terms and their impact on your operations.
- Reduce liability issues surrounding your agency.
- Examine numerous cases from around the country.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers; discover common problems; find out what's working for them; share information and materials.
- One-on-one mentoring—feedback and assistance from your instructor.
- Certificate of Completion from the Public Safety Group awarding 8 training hours.

#### **COURSE OUTLINE:**

#### Week 1: Liability Basics

- The Elements of a Lawsuit
- Common Legal Terms
- The Basics of the Court System
- Case Studies

#### **Week 2: Liability Exposure**

- How to Reduce Your Liability
- Liability for the Trainer
- Federal Laws You Need to be Aware Of

#### Week 3: What Now?

- How to Reduce Agency Liability Exposure
- Five Common Areas of Lawsuits
- Additional Case Studies

TUITION: 3 Week Course - \$255.00

#### CRIMES IN PROGRESS, 2nd Edition

When Seconds Count®, are you prepared to respond? When 9-1-1 rings, and you have a call that is in progress, are you ready? This class is designed to provide you with the tools you need to respond to a variety of in-progress and high-risk calls. Topics include armed robberies, shootings, homicides, pursuits, and your role in responder safety and child missing calls.

**PREREQUISITES:** Public Safety Communications Experience.

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Identify proper calming techniques to use during in-progress calls.
- Identify key questions for armed robberies, shootings, and homicides.
- Understand your role in missing children calls.
- Identify your role in AMBER alerts.
- Understand your role in responder safety.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers, to discover common problems, to find out what's working for them, to share information and materials.
- One-on-one mentoring, feedback, and assistance from your instructor.
- Certificate of Completion from the Public Safety Group awarding 8 training hours.

#### **COURSE OUTLINE:**

#### **Week 1: Key Principals**

- The role of speed
- Calming techniques
- Handling multiple-call situations
- Armed robberies

#### Week 2: When Seconds Count®

- Shootings and homicides
- Missing children
- Your role in AMBER alerts
- Pursuits

#### **Week 3: Responder Safety**

- Officer down
- Your role in responder safety
  - o Fire/EMS
  - Officer safety
- Case studies
- What you can do

TUITION: 3 Week Course - \$255.00

#### **CULTURAL DIVERSITY, 3rd Edition - RIPPED FROM THE HEADLINES**

More civil unrest has occurred in the past few years than occurred in the previous 40 years. With this backdrop, police officers have been the target of assassinations. This class will address your role in community-oriented policing, cultural diversity, de-escalation techniques and responder targeting. There is no other class on the market that addresses these issues in one comprehensive course.

PREREQUISITES: Public Safety Communications Experience

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Know your role in community policing.
- Develop techniques to respond to callers in crisis.
- Learn about hidden bias and its impact on call taking.
- Learn more about responder safety.
- Learn lessons from others who have experienced civil unrest.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what's working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from the Public Safety Group awarding 8 training hours.

#### **COURSE OUTLINE:**

#### Week 1: Introduction to Community Policing and Cultural Awareness

- Community Policing
- Expectations of Customers
- Cultural Competency
- Our History of Discrimination
- Biases and Behavior
- How Does This Relate to Telecommunicators?

#### **Week 2: Crisis Intervention**

- Extremism in the United States
- Crisis State of Mind
- Crisis Intervention
- Behavior Change
- Active Listening Skills

#### Week 3: Responder Safety and Civil Unrest

- Violence Today
- Responders as Targets
- Ambush attacks
- Case Studies
- What Can Telecommunicators Do?
- Course Wrap-Up and Final Exam

TUITION: 3 Week Course - \$255.00

#### **CUSTOMER SERVICE**

Good customer service skills are critical for all public safety communications professionals. Today it is not good enough to be technically competent. You must also provide a high level of service. This three-week course will teach you how to provide great service when handling difficult callers, and how to increase the level of service you provide each day.

**PREREQUISITES:** Public Safety Communications Experience

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will understand:

- Who are your "customers?"
- How to provide the highest level of service.
- The importance of providing high levels of service.
- How to provide great service when handling difficult callers.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of completion from the Public Safety Group awarding 8 training hours.

#### **COURSE OUTLINE:**

#### **Week 1: Customer Service Basics**

- The Importance of Customer Service
- Who are our Customers?
- Caller Expectations
- Six Sins of Customer Service

#### Week 2: Keys to Customer Service

- Stamp Collecting
- Hooks
- Annoying and Difficult Callers
- Words to Use and Avoid
- How to Defuse Anger

#### **Week 3: The Communications Process**

- Dealing with Profanity
- What You Can Do To Provide Great Customer Service
- Dispatcher-Field Responder Relations
- Dispatcher-Dispatcher Relations
- The Golden Rule of Dispatch
- Course Wrap-up and Final Exam

**TUITION: 3 Week Course - \$255.00** 

#### DOMESTIC VIOLENCE, 2nd Edition

Domestic violence is one of the most frequent calls you receive. This interactive course takes a dynamic look at the truths and myths associated with domestic violence. Students will learn the techniques to handle domestic violence calls, why people stay in abusive relationships, the cycle of violence, what is domestic violence, and will review several case studies.

**PREREQUISITES:** Public Safety Communications Experience

#### BENEFITS OF TAKING THIS COURSE:

After taking this course, you will be able to:

- Understand why people stay in abusive relationships.
- Understand the myths surrounding domestic violence.
- Handle domestic violence calls more effectively.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them –
  share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from the Public Safety Group awarding 8 training hours.

#### **COURSE OUTLINE:**

#### Week 1: What is Domestic Violence?

- What is Domestic Violence aka Domestic Battering?
- Why do Partners Batter?
- Why do People Stay?

#### Week 2: Truths and Myths

- The Cycle of Violence
- Attributes of Violent and Non-violent Households
- The Battered Woman Syndrome
- Safety Plans
- Non-Traditional Domestics
- Domestics Involving Agency Personnel
- Cultural Issues

#### Week 3: Call Taking Techniques

- Call Taking Techniques
- Specific Questions for Domestic Violence Calls
- Communicating with the Elderly
- Handling Hysterical Callers
- Domestic Violence Case Studies
- Course Wrap-Up and Final Exam

TUITION: 3 Week Course - \$255.00

#### SUICIDE INTERVENTION, 2nd Edition

This interactive three-week course educates public safety call takers in crisis intervention. Topics include suicide attitudes and facts, risk assessment of caller, risk assessment of responder, and call taker intervention.

**PREREQUISITES:** Public Safety Communications Experience

#### **BENEFITS OF TAKING THIS COURSE:**

After taking this course, you will be able to:

- Understand the attitudes and facts surrounding suicide.
- Understand and employ effective suicide intervention techniques.
- Understand how to assess the level of danger to the caller, responders and innocent people in the area.
- Handle suicide calls more effectively.

#### WHAT YOU'LL RECEIVE:

- The ability to interact with your peers discover common problems find out what is working for them share information and materials.
- One-on-one mentoring feedback and assistance from your instructor.
- Certificate of Completion from the Public Safety Group awarding 8 training hours.

#### **COURSE OUTLINE:**

#### **Week 1: Suicide Unwrapped**

- Suicide Attitudes
- Suicide Facts and Notions
- What is Suicide?

#### Week 2: Suicide Intervention

- Suicide Warning Signs
- Suicide Intervention
- Suicide Intervention Do's & Don'ts
- Assessing the Level of Danger

#### **Week 3: Special Situations**

- "I Work by Myself"
- Internet Suicide Intervention
- Cell Phone Suicide Intervention
- Public Safety and Suicide
- Military and Suicide
- Suicide Call Case Studies
- Course Wrap-up and Final exam

TUITION: 3-Week Course - \$255.00



#### **MANAGEMENT & LEADERSHIP**

## Building for Excellence, 4<sup>th</sup> Edition: Management & Leadership Tools for 9-1-1 Professionals, - 6 Week Course - \$455.00

January 8, 2024 - February 18, 2024

February 5, 2024 – March 17, 2024

March 11, 2024 – April 21, 2024

April 15, 2024 - May 26, 2024

May 6, 2024 – June 16, 2024

June 3, 2024 - July 14, 2024

August 5, 2024 – September 15, 2024

September 9, 2024 – October 20, 2024

October 7, 2024 - November 17, 2024

November 4, 2024 – December 15,2024

#### Hiring Right for 9-1-1, 3rd Edition - 4 Week Course - \$445.00

January 8, 2024 – February 4, 2024

February 5, 2024 - March 3, 2024

March 4, 2024 - March 31, 2024

April 1, 2024 - April 28, 2024

May 6, 2024 – June 2, 2024

June 3, 2024 - June 30, 2024

September 2, 2024 – September 29, 2024

October 7, 2024 – November 3, 2024

November 4, 2024 - December 1, 2024

#### **TRAINING**

#### Communications Training Officer, 4th Edition - 6 Week Course - \$455.00

January 8, 2024 – February 18, 2024

February 5, 2024 - March 17, 2024

March 11, 2024 – April 21, 2024

April 15, 2024 - May 26, 2024

May 6, 2024 - June 16, 2024

June 3, 2024 – July 14, 2024

August 5, 2024 - September 15, 2024

September 9, 2024 - October 20, 2024

October 7, 2024 - November 17, 2024

November 4, 2024 – December 15,2024



#### **STRESS/HEALTH & WELLNESS**

#### Bring it On! 2nd Edition: Surviving & Succeeding in this Crazy, Wonderful Profession - 3 Week Course - \$255.00

January 8, 2024 - January 28, 2024

February 5, 2024 - February 25, 2024

March 4, 2024 – March 24, 2024

April 8, 2024 - April 28, 2024

May 6, 2024 - May 26, 2024

June 3, 2024 - June 23, 2024

July 1, 2024 – July 21, 2024

August 5, 2025 - August 25, 2025

September 2, 2024 - September 22, 2024

October 7, 2024 – October 27, 2024

November 4, 2024 - November 24, 2024

#### Stress: It's All in Your Head - 3 Week Course - \$255.00

January 29, 2024 - February 18, 2024

March 25, 2024 - April 14, 2024

May 13, 2024 – June 2, 2024

July 22, 2024 - August 11, 2024

September 16, 2024 – October 6, 2024

November 18, 2024 - December 8, 2024

#### CALL-TAKING/DISPATCHING

#### Active Assailant, 6<sup>th</sup> Edition – 3 Week Course - \$255.00

February 19, 2024 - March 10, 2024

April 15, 2024 – May 5, 2024

June 3, 2024 - June 23, 2024

August 12, 2024 – September 1, 2024

September 30, 2024 – October 20, 2024

December 16, 2024 - January 5, 2024

#### Basic Telecommunicator Training, 3<sup>rd</sup> Edition – 4 Week Course - \$450.00

January 15, 2024 - February 11, 2024

March 11, 2024 – April 7, 2024

May 6, 2024 – June 2, 2024

June 24, 2024 – July 21, 2024

September 2, 2024 - September 29, 2024

October 28, 2024 - November 24, 2024



#### **CALL-TAKING/DISPATCHING**

## Challenging Callers, 3<sup>rd</sup> Edition: Communicating with Children, the Elderly & the Mentally Impaired - 3 Week Course - \$255.00

January 8, 2024 - January 28, 2024

February 5, 2024 - February 25, 2024

March 4, 2024 - March 24, 2024

April 8, 2024 - April 28, 2024

May 6, 2024 - May 26, 2024

June 3, 2024 - June 23, 2024

July 1, 2024 – July 21, 2024

August 5, 2025 - August 25, 2025

September 2, 2024 - September 22, 2024

October 7, 2024 - October 27, 2024

November 4, 2024 - November 24, 2024

#### Communications Center Liability, 2<sup>nd</sup> Edition - 3 Week Course - \$255.00

February 5, 2024 – February 25, 2024

April 1, 2024 - April 21, 2024

May 20, 2024 – June 9, 2024

July 29, 2024 – August 18, 2024

September 23, 2024 - October 13, 2024

November 25, 2024 - December 15, 2024

#### Crimes in Progress, 2<sup>nd</sup> Edition - 3 Week Course - \$255.00

January 1, 2024 - January 21, 2024

March 4, 2024 - March 24, 2024

April 29, 2024 - May 19, 2024

June 17, 2024 - July 7, 2024

August 26, 2024 – September 15, 2024

October 21, 2024 - November 10,2024

#### Cultural Diversity, 3rd Edition - Ripped from the Headlines - 3 Week Course - \$255.00

February 26, 2024 - March 17, 2024

April 22, 2024 - May 12, 2024

June 10, 2024 – June 30, 2024

August 19, 2024 – September 8, 2024

October 7, 2024 - October 27, 2024



#### **CALL-TAKING/DISPATCHING**

#### **Customer Service - 3 Week Course - \$255.00**

January 22, 2024 – February 11, 2024 March 18, 2024 – April 7, 2024 May 6, 2024 – May 26, 2024 July 8, 2024 – July 28, 2024 September 9, 2024 – September 29, 2024

November 11, 2024 - December 1, 2024

#### Domestic Violence, 2<sup>nd</sup> Edition – 3 Week Course - \$255.00

January 8, 2024 – January 28, 2024 March 25, 2024 – April 14, 2024 May 13, 2024 – June 2, 2024 June 24, 2024 – July 14, 2024 September 2, 2024 – September 22, 2024 November 4, 2024 – November 24, 2024

#### Suicide Intervention, 2<sup>nd</sup> Edition – 3 Week Course - \$255.00

February 12, 2024 – March 3, 2024 April 8, 2024 – April 28, 2024 May 27, 2024 – June 16, 2024 August 5, 2024 – August 25, 2024 September 30, 2024 – October 20, 2024





#### **ONLINE COURSE REGISTRATION FORM**

(Complete one form per Student)

Student Name:	•	-				
Student Email Address:						
Agency Name:						
Street Address:						
City/State/Zip code:						
Phone number:		Fax number:				
I would like to register for following	course(s): (Ch	neck (√) cours	e name & write-in se	ession start date)		
☐ Active Assailant	Class Session	on:		\$255.00		
■ Basic Telecommunicator	Class Session:			\$450.00		
☐ Bring it On!	Class Session: \$255.00					
☐ Building for Excellence	Class Session:			\$455.00		
☐ Challenging Callers	Class Session:			\$255.00		
☐ Communications Center Liability	Class Session:			\$255.00		
☐ Communications Training Officer				\$455.00		
☐ Crimes in Progress	Class Session	\$255.00				
☐ Cultural Diversity	Class Session: \$255.0					
☐ Customer Service	Class Session:\$255			\$255.00		
■ Domestic Violence				\$255.00		
☐ Hiring Right for 9-1-1	Class Session: \$4			\$445.00		
☐ Stress: It's All in Your Head	Class Session:			\$255.00		
☐ Suicide Intervention	Class Session	\$255.00				
PAYMENT INFORMATION:						
☐ Purchase Order#:		_ Credit Card:	☐ Visa ☐ Maste	erCard   Discover		
Name on Card:						
Card Number:						
Security Code:						
Authorized Signature:						
Email receipt to: Name & email address:						
Scan and Email Registration Form to solie@pei-911.com						



#### **CANCELLATION POLICY**

PEI-911 Online students are required to pay by credit card or agency purchase order at the time of course registration to secure their place in the class. Class size is limited, so please register early. **Students who wish to cancel their course registration should notify PEI-911 Online in writing.** 

If the cancellation request is received <u>six or more days before the course start date</u>, PEI-911 Online will remove the student from the course and refund the course registration, <u>less a \$50.00 cancellation fee</u>.

If the cancellation request is received <u>five or less days before the course start date, no refund will be given</u>. PEI-911 Online courses are repeated on a regular basis so if a student wishes they may transfer their registration to another course start date that is more convenient for their schedule.

PEI-911 Online reserves the right to cancel a course up to one day prior to the course start date. Should PEI-911 Online cancel a course, the student will be notified and given the option of transferring their registration to another course start date or receiving a refund of their course registration.

Should you have any questions please email info@pei-911.com

#### **COMPUTER SOFTWARE/HARDWARE REQUIREMENTS**

#### **Recommended Browsers:**

#### Desktop:

- Chrome
- Firefox
- Safari
- Edge

#### Note:

- The current version software does NOT support Internet Explorer 11.
- Safari 7 and below have known compatibility issues with current site software.

#### **Mobile:**

- Mobile Safari
- Google Chrome

#### **Software Requirements:**

- E-mail software or a Web browser capable of supporting email activity, including sending/receiving attached files.
- Antivirus software.
- Word processing software (e.g., Microsoft Word, WordPerfect, etc.).

#### **Hardware Requirements:**

- Access to an IBM compatible or Macintosh computer system.
- High speed Internet access.
- Access to the online environment for at least 2 hours a week.
- An email account for sending and receiving electronic mail via the Internet.



Profile Evaluations, Inc. (PEI) www.pei-911.com 386-239-3514

The Public Safety Group (PSG) www.publicsafetygroup.com 919-569-0426

# PROFESSIONAL TRAINING FOR PUBLIC SAFETY COMMUNICATIONS PROFESSIONALS



